

MYOB Exo

Manufacturing and Service Management



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MYOB Exo

Providing greater insight into all areas of your operations, along with giving you more control and has the flexibility to grow with your business, MYOB Exo Business and MYOB Exo Employer Services can help run your business like never before.

MYOB Exo provides the flexibility to build an entire business management solution that meets all your individual business needs. Here's how:

- + Easy accounting and GL functions
- + Multiple locations / divisions / branches support
- + Management dashboards
- + Fully integrated Customer Relationship Management (CRM)
- + Advanced stock and foreign currency management

- + Extensive landed cost and shipment tracking
- + Integrated job and project costing functionality
- + Payroll, time and attendance and human resource management
- + Consolidation of financial transactions for all entries
- + Comprehensive and customisable accounting process flows and corresponding checklists.

Job Costing

Your complete job and project cost management solution.

MYOB Exo Business Job and Project Costing is designed to accommodate the whole life cycle of a job or project from quote and budget through to profitability analysis and variance reporting. Fully integrated with MYOB Exo Finance, there are several key features and benefits that puts you in control of your business.

Key features and benefits:

- + Job planning and scheduling
- + Master and sub-job structures for more accurate control over large jobs or projects
- + Customisable business alerts that monitor the status and progress of jobs
- + Flexible estimating
- + Customisable quote forms allowing varying levels of detail to be presented to customers
- + Manage inventory issues, staff and equipment time cards and job billing
- + Multiple methods of billing including time and materials, as quoted and milestone or claim schedules
- + Maintain bill of materials and use Job Costing to control the manufacturing process of stock for customers (to order) or for stocking.

Serviceable Units

Better manage and track the end to end process of servicing items.

MYOB Exo Business Serviceable Units allows you to control and track the full-service history of any item, from internal equipment with regular maintenance schedules, to external units that need servicing under warranty. MYOB Exo Serviceable Units is well suited for a broad range of medium sized and larger businesses including those that use serial tracking, repair and maintenance, and managing repairs under warranty businesses.

Key features and benefits

- + Store all the details relating to the unit being serviced
- + Track and link warranties
- + Plan service schedules
- + Store a complete history of units
- + Utilise graphical dashboards to help with the management of jobs.

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These success stories make for rewarding reading, so invest a few minutes to discover how we have helped companies like yours.

Background

Talk to just about anyone about fresh juice and the name Nippy's comes to mind. Founded in the Riverland of South Australia in the early 1930s, Nippy's is one of those great Australian companies still doing what it does best – delivering fresh produce to the people of Australia. Last year, Nippy's produced and delivered over 10 million bottles of fresh juice around Australia.

The Problem

For several years, Nippy's had been using two accounting systems side by side. These systems worked but Nippy's simply outgrew the pair of them. They needed data to be readily available across the business, not just at the top, and their existing systems couldn't manage that.

The Solution

Enter MYOB Exo with functionality tailored to their specific needs, including advanced reporting capabilities, multiple access, distribution work flows, good stock control and bill of materials. As a result, Nippy's was able to simplify many processes. like being able track deliveries, payments and reimbursements for all their self-employed distributors who deliver juice all over Australia. A complicated and time-consuming task is now simple, saving time and helping to improve the bottom line..

The Outcome

The real value for Nippy's has been the consolidation of the group's operations into one financial package. Nippy's now have all their vital information in one place. This means anybody at Nippy's can dip into the system and pull out what they need, whenever they need it, having a profound effect on how information on sales and stock is shared around the business. Also, the ability to access information centrally has totally transformed the workflow at Nippy's while access to up-to-date information has revolutionised stock keeping and reporting.

To find out more about MYOB Exo,
talk to your MYOB Exo partner.

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